9th Feb 2026 | Close* – ₹1078.2/- | View – **Hold**

Q3FY26 Performance

- Sales by volume for the quarter stood at 4.23 mt, down 5.8% YoY from 4.48 mt in Q3FY25. Capacity utilisation was 87%, compared to 92% in Q3FY25.
- EBITDA was ₹293crs, an 18% YoY increase from ₹248crs in Q3FY25, driven by cost rationalisation, improved operational efficiency, and higher blended/premium mix.
- Net profit for Q3FY26 was ₹53crs, up 71% YoY compared to ₹31crs in Q3FY25. Profitability improved despite an exceptional provision of ₹34crs related to new labour codes.
- Sales of premium products accounted for 63% of B2C trade sales in Q3FY26, up from 59% in Q3FY25, indicating sustained premiumisation. The company continued its strategic focus on trade channels and value-added cement.
- Blended cement accounted for 87% of total cement sales in Q3FY26, up from 79% in Q3FY25. Trade channel sales rose to 78%, compared to 68% in Q3FY25.
- Realisation per ton was ₹5103 in Q3FY26, marginally better (1.3 % YoY) than ₹5,037 in Q3FY25.
- EBITDA/ton improved to ₹692, a 25% YoY increase from ₹553 in Q3FY25, supported by lower fuel costs and improved efficiencies.
- Consumption of renewable power increased to 31% in Q3FY26, up from 26% in Q3FY25 as part of BCL's ongoing cost-reduction and sustainability initiatives.
- The Jute Division posted a cash loss of ₹2.14crs in Q3FY26, impacted by a 54% YoY increase in raw jute prices. However, revenue rose 31% YoY to ₹132crs, supported by strong domestic (33% growth) and export demand (81% growth).

Important Statistics

Nifty	25,643
Sensex	83,314
Close* (₹)	1078.2
MCap (₹ bn)	82.78
52 Week H/L (₹)	1535/910
NSE Code	BIRLACORPN
BSE Code	500335
Bloomberg	BCORP:IN

Close as on 6th Feb 2026*

Shareholding %	Mar'25	Jun'25	Sep'25	Dec'25
Promoters	62.9	62.9	62.9	62.9
FII	6.27	7.05	6.7	6.54
DII	15.6	15.55	15.79	15.49
Public	15.23	14.5	14.6	15.09

Financials

Particulars	FY25	FY26E	FY27E	FY28E
Revenue	9,214	9,648	10,278	10973
PAT	295	470	607	700
EBITDA margin %	13	15	16	16
EPS (₹)	38	63	80	93
ROE (%)	4.3	6.7	8.02	8.5
ROA (%)	2	3.1	3.8	4.2
P/BV	1.3	1.1	1.06	0.9
EV/EBITDA (x)	7.6	7.8	6.8	6.2

Source: Company, Way2Wealth

Key Concall Highlights

- **Capacity Expansion –** Birla Corporation Ltd (BCL) is progressing with a significant multi-year capacity expansion plan aimed at strengthening its position in core markets. The Kundanganj Line-III is scheduled to be commissioned within Q4FY26, adding immediate grinding capacity. The next major phase involves doubling clinker capacity at the Maihar plant and establishing split grinding units at Gaya and Prayagraj, taking total capacity to 24.2 MTPA by FY28 and 27.6 MTPA by FY29. These expansions are supported by ongoing consolidation of limestone reserves and strategic project sequencing to enhance utilization, improve cost efficiency, and capture incremental demand in central and northern regions.
- **Volume –** BCL reported cement sales volume of 4.23 mt in Q3FY26, reflecting a 5.8% YoY decline from 4.48 mt due to subdued demand and weaker pricing in October–November. QoQ, volumes were largely steady, compared with Q2FY26 levels (4.25 mt), supported by a strong December recovery led by the B2B segment. Capacity utilisation stood at 87%, down from 92% YoY, reflecting selective participation in non-trade markets and temporary operational constraints. Despite muted volumes, the company improved its sales mix: blended cement rose to 87%, trade channel share increased to 78%, and premium cement reached 63% of B2C sales.

Relative Performance

Return (%)	1Yr	3Yr	5Yr
Birla corp	**-9.8**	**19**	**29**
Nifty 50	8	43	71
Sensex	6.4	37	64

Source: Company, Way2Wealth

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- **Cement prices –** Cement pricing remained soft in Q3FY26, with realisation per ton at ₹5103, slightly lower QoQ compared with ₹5192 in Q2FY26, and up 1.3% YoY from ₹5037 in Q3FY25. The sequential decline reflects continued pricing pressure across key central and eastern markets despite a modest recovery in December. Even with weaker pricing, BCL mitigated the impact through stronger premiumisation and higher blended cement sales, which supported clinker realisation. Overall, pricing conditions stayed challenging industry-wide due to competitive intensity and limited scope for price hikes.
- **Premium cement Sales** – Premium cement sales remained strong in Q3FY26, forming 63% of B2C trade volumes, up from 59% a year earlier. This continued premiumisation supported clinker realisations despite soft pricing conditions. Strong brand performance, especially in Perfect Plus and Unique Plus, helped sustain mix quality even as overall volumes declined slightly during the quarter.
- **Jute Vertical** –Jute Division faced a challenging Q3FY26 as raw jute prices surged 54% YoY, leading to a cash loss of ₹2.14crs despite strong demand. Loom production fell due to raw material shortages, yet the division delivered a 31% YoY revenue increase to ₹132crs, supported by 33% growth in domestic sales and an 81% rise in exports. The company is upgrading machinery and expanding capacity for food-grade and value-added jute products to capture long-term opportunities. However, near-term performance will remain constrained by supply tightness driven by import restrictions from Bangladesh and inventory caps mandated by the Jute Commissioner, which may further elevate raw jute prices.
- **Energy cost –** Birla Corporation's energy profile in Q3FY26 reflects stable fuel costs and improved sustainability mix. Power & fuel cost/ton rose slightly to ₹1,049 (vs ₹1,029 YoY; ₹1,052 QoQ), driven by a balanced fuel-mix where pet coke + imported coal contributed ~30% and domestic coal 70%. Renewable power usage continued to improve, reaching 31% of total consumption, helping offset volatility in thermal fuel costs. Despite market pressure, the company maintained tight cost control, with total cost/ton at ₹4,412, down 2% YoY and 1% QoQ.
- **Freight cost –** Freight expenses increased in Q3FY26, with freight cost/ton rising to ₹1,336, up 1% YoY (₹1,325) and 3% QoQ (₹1,299). This rise reflects higher transport rates and changes in dispatch patterns. BCL continued optimising logistics through rail–road balancing, with management indicating reduced lead distances as a strategic focus. Average lead distance stood at 328 km, lower than many peers, helping cushion freight inflation despite market-wide cost pressures. The company increasingly utilised rail for long-haul movement while deploying road transport for shorter dispatches to maintain service reliability.
- **Debt** – Net debt stood at ₹2,550crs as of Q3FY26, reflecting a stable leverage position despite ongoing capex commitments.
- **Capex** – Birla Corporation maintained disciplined capital expenditure through FY26, incurring ~₹300crs during 9M FY26, largely directed toward the Kundanganj Line-III grinding-unit expansion and ongoing efficiency projects. Management has indicated that total capex for the year will be lower than earlier guidance, reflecting prudent project phasing and focus on cash preservation. The company's long-term expansion cycle remains significant, with a planned investment of ₹4,750crs including GST (₹4,200crs net) to double clinker capacity at Maihar and add split grinding units at Gaya and

Prayagraj, raising total cement capacity to 24.2 MTPA by FY28 and 27.6 MTPA by FY29. Additionally, capex is being deployed toward renewable-energy assets—wind-solar hybrid at Maihar, rooftop solar, ground-mounted solar at Mukutban, and bagasse-based power at Durgapur—to structurally lower long-term power costs and reduce carbon intensity.

- **Incentive** – Birla Corporation recognised ₹8crs of incentives in Q3FY26, lower than usual due to GST-related corrections that reduced eligible claims. The company continues to pursue long-pending incentive receivables under the West Bengal Industrial Promotion schemes (WBIS 2000 and WBSS 2008), where outstanding sanctioned claims remain significant. Legal proceedings are ongoing following state-level changes under the 2025 Revocation Act, and the company is actively contesting the retrospective withdrawal of benefits.

Key Risks

- Prolonged pricing weakness.
- Delay in capex execution.
- Competitive pressure from incentivised new entrants.

Key Metrics

Particulars	Q3FY26	Q3FY25	YoY	Q2FY26	QoQ
Sales (by volume) (Mn Tn)	4.23	4.48	(6)	4.25	(0)
Capacity Utilisation	87%	92%	(5)	85%	2
Blended cement	87%	79%	8	89%	(2)
Trade channel	78%	68%	10	79%	(1)
Premium cement	63%	59%	4	60%	3

Source – Company, Way2Wealth

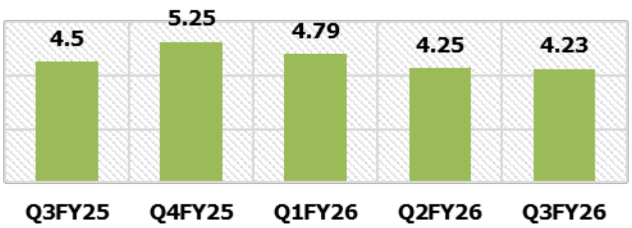
View

Birla Corporation delivered a resilient Q3FY26 despite softer pricing and marginal volume pressure. EBITDA/ton improved to ₹692, supported by stronger premium and blended mix, tighter cost control, and higher renewable-power usage. However, revenue declined 4% YoY, volumes fell 6%, and freight and fuel costs remained firm. Large capex commitments (₹4,750crs) and ongoing legal uncertainty around incentive receivables add medium-term balance-sheet pressure. While operational improvements and upcoming capacity additions strengthen long-term prospects, near-term earnings visibility is constrained by competitive intensity and muted pricing. Overall, the risk-reward remains balanced, supporting a HOLD view until pricing improves or capex-led returns become more visible. Hence, with cautious optimism the stock is recommended to **Hold** at its current price, trading at 9x FY27E EV/EBITDA.

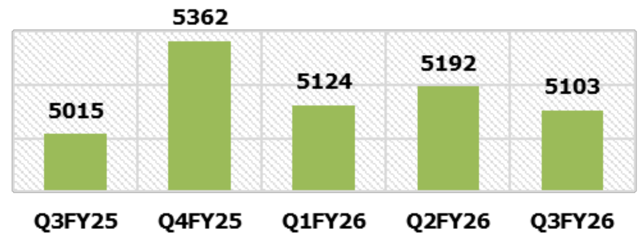
9th Feb 2026 | Close* – ₹1078.2/- | View – **Hold**

Story in Charts

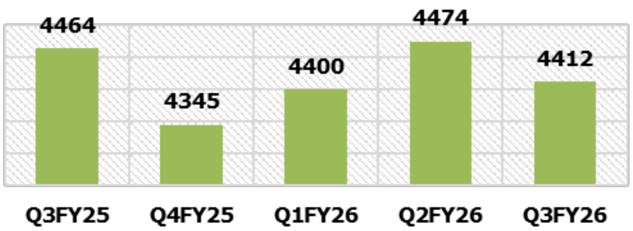
Volumes (MMT)



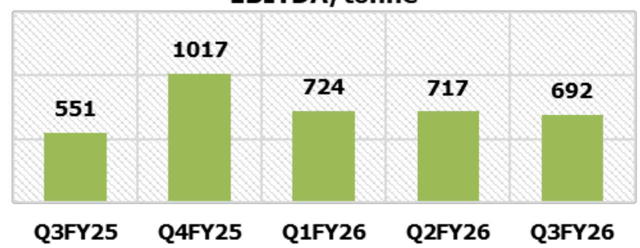
Realisation/tonne



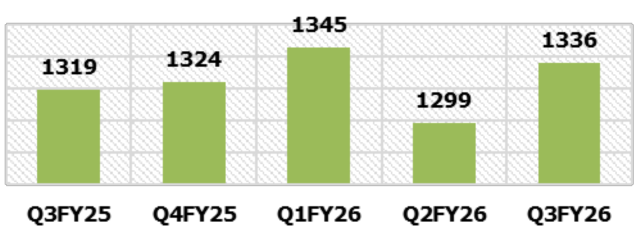
Cost/tonne



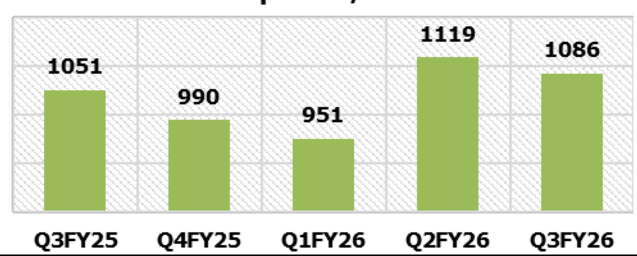
EBITDA/tonne



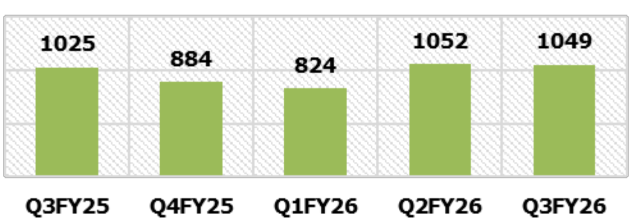
Freight/tonne



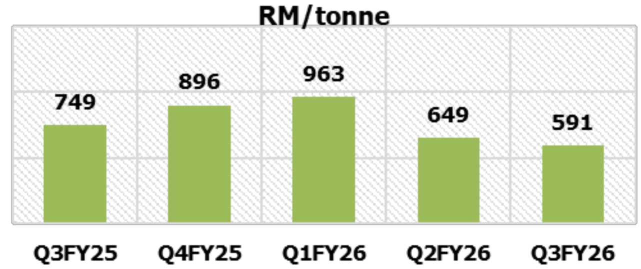
Other expenses/tonne



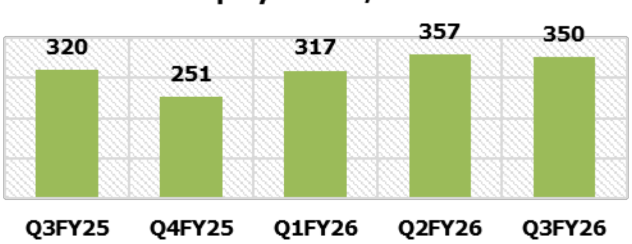
Energy Cost/tonne

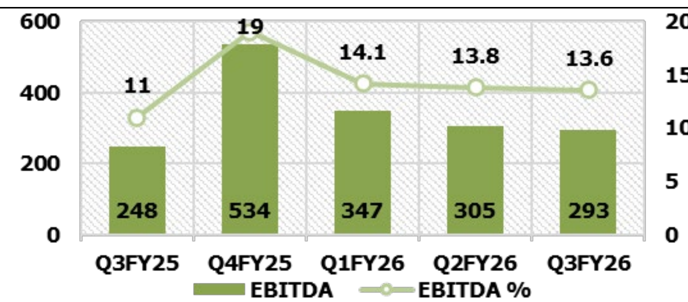


RM/tonne



Employee Cost/tonne





Source – Company, Way2wealth Research

9th Feb 2026 Close* – ₹1078.2/- View – **Hold**

Important Ratios

Particulars	Q3FY26	Q3FY25	YoY	Q2FY26	QoQ	9MFY26	9MFY25	YoY
Debt Equity Ratio (in times)	0.46	0.51	(10)	0.47	(2)	0.46	0.61	(25)
Debt Service Coverage Ratio (in times)	2.15	1.3	65	1.22	76	1.27	0.97	31
Interest Service Coverage Ratio (in times)	4.25	3.17	34	4.99	(15)	4.88	2.89	69
Debenture Redemption Reserve is (in Crores)	9	16.51	(45)	9	0	9	16.51	(45)
Net Worth (* in Crores)	6068	5773	5	6024	1	6068	5773	5
Net Profit/{Loss) After Tax (* in Crores)	52.76	31.19	69	90	(42)	262.81	38.62	581
Basic and Diluted Earnings Per Share	6.85	4.06	69	11.75	(42)	34.13	5.02	580
Current Ratio (in times)	0.99	1.06	(7)	1.04	(5)	0.99	1.06	(7)
Long Term Debt to Working Capital (in times)	4.99	4.83	3	4.58	9	4.99	4.83	3
Current Liability Ratio (in times)	0.4	0.36	11	0.38	5	0.4	0.36	11
Total Debts to Total Assets (in times)	0.2	0.24	(17)	0.2	0	0.2	0.24	(17)
Debtors Tumover (in times)	17.4	16.67	4	18.67	(7)	21.34	17.41	23
Inventory Tumover (in times)	7.99	8.41	(5)	8.98	(11)	8.44	8.24	2
Operating Margin (in %)	13.65	11.14	23	13.99	(2)	13.99	10.82	29
Net Profit Margin (in %)	2.46	1.40	76	4.15	(41)	3.89	0.61	538

Source :Company, Way2wealth Research

Financial Highlights

(₹ crs)

Particulars	Q3FY26	Q3FY25	YoY	Q2FY26	QoQ	9MFY26	9MFY25	YoY
Net Sales	2159	2257	(4)	2207	(2)	6819	6400	7
Expenses	1866	2009	(7)	1902	(2)	5875	5716	3
EBITDA	293	248	18	305	(4)	944	683	38
EBITDA %	13.6	11	257 bps	13.8	(26) bps	13.8	10.7	317 bps
Other Income	19	15	24	27	(29)	78	50	57
Interest	65	83	(21)	67	(2)	203	254	(20)
Depreciation	133	139	(5)	134	(1)	397	430	(7)
PBT	114	41	175	131	(13)	422	50	750
Tax	27	10	161	40	(34)	125	11	1031
Adjusted PAT	53	31	71	90	(41)	297	39	670
EPS(₹)	6.9	4.1	71	11.7	(41)	38.6	5.0	670

Source: Company, Way2wealth Research

9th Feb 2026 | Close* – ₹1078.2/- | View – **Hold**

Disclosure of Interest Statement: Birla Corporation Ltd.as on February 9th, 2026

Name of the Security	Birla Corporation Ltd.
Name of the analyst	Dhananjay Kansara
Analysts' ownership of any stock related to the information contained Financial Interest Analyst : Analyst's Relative : Yes / No Analyst's Associate/Firm : Yes/No	NIL No No No
Conflict of Interest	No
Receipt of Compensation	No
Way2Wealth ownership of any stock related to the information contained	NIL
Broking relationship with company covered	NIL
Investment Banking relationship with company covered	NIL