

29th Jul 2026

Close* – ₹875.75/-

View – Hold

Q1FY27 Performance

- Birla Corporation Limited (BCL) reported consolidated revenue of ₹2,669crs in Q1FY27, registering a growth of 7.4% YoY compared to ₹2,486crs in Q1FY26, driven by higher cement volumes and sustained gains in the trade segment across key markets.
- Consolidated cement sales volume grew 5.4% YoY to 5.05mt in Q1FY27 from 4.79mt in Q1FY26. Capacity utilization remained robust at 98%, reflecting strong operational performance despite a seasonally weak quarter.
- EBITDA for Q1FY27 stood at ₹342crs, down 1% YoY from ₹347crs in Q1FY26, impacted by elevated power & fuel costs and continued pricing pressure in key markets despite volume growth.
- Consolidated net profit declined 3% YoY to ₹116crs in Q1FY27 compared to ₹120crs in Q1FY26, as higher operating costs offset the benefits of improved volumes and realizations.
- Premium cement accounted for 62% of total sales in Q1FY27, up from 59% in Q1FY26. Premium cement sales volume increased 18% YoY, led by strong traction in the flagship Perfect Plus brand, which grew 24% YoY.
- Blended cement constituted 88% of total cement sales in Q1FY27 compared to 89% in Q1FY26. The company continued its focus on eco-friendly blended cement products, which recorded 5% volume growth during the quarter.
- Trade channel sales contributed 82% of total cement volumes in Q1FY27 versus 78% in Q1FY26, reflecting continued strength in retail demand and the company's strategic focus on the trade segment.
- Cement realization per ton improved 1.8% YoY to ₹5,240 in Q1FY27 from ₹5,124 in Q1FY26. However, management highlighted that pricing remained under pressure as industry price hikes implemented during April–May were largely rolled back in June amid intense competition.
- EBITDA per ton stood at ₹678 in Q1FY27, down 5.6% YoY from ₹724 in Q1FY26, primarily due to rise in power and fuel costs. Cement division EBITDA margin contracted by 110bps YoY to 13.6%.
- Renewable energy accounted for 33% of total power consumption in Q1FY27, up from 31% at the end of FY26. During the quarter, the company commissioned a 5MW solar power plant at Mukutban, which is expected to reduce annual CO₂ emissions by approximately 5,000 tonnes.
- Jute Division reported an EBITDA/profit of ₹2.9crs in Q1FY27 versus ₹4.7crs in Q1FY26. The business faced challenges from acute raw jute shortages and record-high raw jute prices, resulting in a 27% YoY decline in production. Despite this, the division reported a cash profit of ₹4.3crs against ₹6.4crs in the corresponding quarter last year, supported by an 18% growth in domestic sales and 13% growth in exports.

Important Statistics

Nifty	23,995
Sensex	76,835
Close* (₹)	875.75
MCap (₹ crs)	6,745.67
52 Week H/L (₹)	1535/770
NSE Code	BIRLACORPN
BSE Code	500335
Bloomberg	BCORP:IN

Close* as on 28th Jul 2026

Shareholding %	Jun'25	Sep'25	Dec'25	Mar'26	Jun'26
Promoters	62.9	62.9	62.9	62.9	62.9
FII	7.05	6.7	6.54	6.26	6.13
DII	15.55	15.79	15.49	16.72	16.97
Public	14.5	14.6	15.09	14.12	14

Financials

Particulars	FY25	FY26	FY27E	FY28E
Revenue	9,214	9,655	10,278	10,973
PAT	295	557	607	700
EBITDA margin %	13	15	15	16
EPS (₹)	38	74	76	90
ROE (%)	4.3	7.75	7.6	8.3
ROA (%)	2	3.6	3.9	4.2
P/BV	1.3	1.03	0.96	0.89
EV/EBITDA (x)	7.6	6.7	6.43	6.1

Source: Company, Way2Wealth

Relative Performance

Return (%)	1Yr	3Yr	5Yr
Birla Corp	(35)	(23)	(38)
Nifty 50	(3)	8	10
Sensex	(6)	16	46

Source: Company, Way2Wealth

Key Concall Highlights

- **Capacity Expansion** - Birla Corporation Limited operates 10 cement plants across eight locations with total installed capacity of 21.4 mt. Kundanganj Line 3 contributed 26% volume growth in Q1FY27, while Mukutban grinding unit delivered 12% YoY growth. Q1FY27 capex spends of ₹120crs remains aligned with full-year FY27 guidance of ₹900crs. The company targets 27.6 mt capacity by FY29, supported by the greenfield Maihar Line 2 project, currently in pre-execution phase. Commercial production at the Bikram Coal Mine commenced in June 2026, targeting 1.2 lakh tons in FY27 and scaling to 3.5 lakh tons in FY28; approximately one-third of captive power plant coal requirements will be met

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through the mine, providing fuel cost relief. Capacity expansion timelines remain on schedule with environmental clearances progressing as planned.

- **Volume** – BCL delivered a strong operational performance in Q1FY27, with consolidated cement sales volume rising 5.4% YoY to 5.05mt from 4.79mt in Q1FY26, outperforming industry demand growth in several of its core markets. Growth was driven by sustained traction in the trade channel, robust demand across Maharashtra, Uttar Pradesh, Bihar and Rajasthan, and higher dispatches from the recently commissioned Kundanganj Line III. Sales from RCCPL's Kundanganj and Mukutban units increased 26% YoY and 12% YoY, respectively, while capacity utilization remained strong at 98% despite the seasonally weaker quarter. Management has maintained its volume growth guidance for FY27, supported by the full-year benefit of Kundanganj expansion, strong trade-focused strategy, and expected recovery in demand post-monsoon led by infrastructure spending and construction activity.
- **Cement prices** – Cement realization per ton increased 2% YoY, reflecting modest pricing improvement despite a challenging industry environment. Price hikes introduced in April-May were rolled back in June amid intense competition, constraining near-term realization gains. Central India, accounting for ~70% of company sales, remained particularly soft due to competition dynamics following the Kundanganj Line 3 commissioning. Industry pricing remained under pressure, with the company noting reluctance among competitors to pass fuel and cost increases to the market, opting instead to protect volumes. For context, FY26 realizations remained largely flat at ₹5,158 per ton, indicating persistent pricing headwinds persisting into FY27. Management expects cement prices to remain weak through Q2FY27 (monsoon-dependent) and recover only from September onwards, with meaningful price recovery deferred until the December quarter.
- **Premium cement Sales** – premium cement segment delivered strong growth in Q1FY27, with premium cement sales by volume increasing 18% YoY. Premium cement accounted for 62% of total trade channel sales in Q1FY27, up from 59% in Q1 FY26, demonstrating successful market traction and premiumization momentum. Flagship brand Perfect Plus recorded 24% YoY growth, led by sustained demand in high-value segments and construction applications. For context, FY26 premium cement contribution stood at 61%, reflecting continued premiumization as a core strategic pillar. The company's focus on premium and blended cement (88% of total sales mix) supports higher realizations and margin stability, offsetting volume competition in commodity segments. Premium product portfolio expansion and targeted marketing in key markets such as Maharashtra, Uttar Pradesh, and Rajasthan are expected to sustain double-digit premium volume growth in FY27, aiding profitability and differentiation amid intensifying industry competition.
- **Jute Vertical** – Birla Jute Mills faced significant headwinds in Q1FY27 due to acute raw jute shortages and record-high raw jute prices, forcing production rationalization. Production declined 27% YoY and 8% sequentially as supply disruptions and logistics challenges limited operational flexibility. Cash profit fell to ₹4.28crs from ₹6.41crs in Q1 FY26, reflecting the challenging raw material environment. Despite production constraints, domestic sales (by revenue) increased 18% YoY and overseas sales 13% YoY, demonstrating resilient export demand and pricing support from international markets. Management expects raw jute market stabilization to support production recovery and profitability improvement in subsequent quarters, with export momentum providing a cushion against domestic market volatility.
- **Energy cost** – Energy costs remained a key headwind during Q1FY27, with the company witnessing a 5% YoY increase in power and fuel costs, which led to a contraction in EBITDA per ton and operating margins despite improved volumes and realizations. The increase was driven by higher pet coke, coal and diesel



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costs, along with elevated limestone mining expenses. Management indicated that the full impact of higher fuel costs is likely to be reflected in Q2FY27 and expects an additional ₹70–80/ton increase in cost on a sequential basis. To mitigate this pressure, Birla Corporation further increased the share of renewable power consumption to 33% in Q1FY27 from 31% at the end of FY26. During the quarter, the company commissioned a 5MW solar power plant at Mukutban, while additional renewable and waste heat recovery projects remain under implementation. The recently commenced commercial production at the Bikram Coal Mine is also expected to partially offset fuel cost inflation by catering to a portion of the company's captive power requirements over the coming years.

- **Freight cost** – Transport and forwarding expenses declined in Q1FY27, with finished product transport costs falling to ₹591.38crs from ₹622.17crs in Q4 FY26, reflecting improved logistics efficiency after resolving prior-quarter diesel and truck availability disruptions. Fuel cost per Kcal stood at ₹1.64 in Q1FY27. Despite diesel price volatility, Q2 cost pressures estimated at ₹70–80 per ton include freight components. Mukutban unit (~400 km from primary markets) delivered 12% YoY volume growth through optimized logistics management. The company mitigates freight headwinds through geographic diversification, shifting product mix toward closer markets, and operational efficiency. Long-term, the Vikram coal mine and renewable energy expansion are expected to reduce fuel dependency and logistics complexity.
- **Captive Mine** – BCL commenced commercial production at its Bikram Coal Mine in Madhya Pradesh on 22 June 2026, marking a key step towards strengthening fuel security and reducing dependence on external coal procurement. The company expects coal production of around 1.2 lakh tonnes in FY27, increasing to 3.5 lakh tonnes in FY28. Initially, the coal will be utilized primarily for captive power generation and is expected to meet nearly one-third of the CPP coal requirement, providing a structural hedge against rising fuel costs over the medium term.
- **Debt** – Net debt stood at ₹2,300crs as on Q1FY27, with management targeting FY27 exit at ~₹2,000crs through operational cash generation. Debt-to-equity improved to 0.46x from 0.49x YoY, while debt service coverage ratio strengthened to 1.31x from 1.01x YoY. Interest coverage remained healthy at 5.43x. The company maintains 2.0–2.5x net debt-to-EBITDA covenant with adequate headroom. FY27 capex guidance of ₹900crs supports capacity expansion while preserving cash for debt reduction. Management confirmed not changing debt guidance despite near-term cost pressures, signaling confidence in cash flow generation and margin recovery.
- **Capex** – Birla Corporation incurred ~₹120crs capex in Q1FY27 and has retained its FY27 capex guidance of ~₹900crs, largely towards the Maihar expansion project, renewable energy initiatives, mine development, and operational efficiency improvements. Management reiterated that all expansion projects remain on track, with capex expected to accelerate in FY28 as the company progresses towards its ~27.5 mtpa capacity target by FY29.
- **Incentive** – BCL accrued ₹33crs of state incentives in Q1FY27, primarily related to its Mukutban and Kundanganj units. Management expects total incentive accruals of ₹130–135crs in FY27, which will continue to support profitability and cash flows as the company scales up volumes from its recently commissioned capacities.

Key Risks

- Weak pricing environment may pressure realizations and margins.
- Higher fuel and freight costs could impact profitability.
- Capex execution delays/cost overruns may affect returns and leverage.

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Key Metrics

Particulars	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26	FY25	YoY
Sales (by volume) (Mn Tn)	5.05	4.79	5	5.45	(7)	18.72	18.08	4
Capacity Utilisation	98%	99%	-1	108%	(10)	95%	91%	4
Blended cement	88%	89%	-1	87%	1	88%	82%	6
Trade channel	82%	78%	4	79%	3	78%	71%	7
Premium cement	62%	59%	3	63%	-1	61%	60%	1

Source – Company, Way2Wealth

View

Birla Corporation delivered healthy volume growth in Q1FY27, supported by strong capacity utilization, rising premium cement contribution, and continued strength in the trade channel. However, profitability remains constrained by weak cement prices in Central India and elevated fuel and logistics costs. The company is undertaking a disciplined capacity expansion towards ~27.5 mtpa by FY29 and should benefit from increasing renewable power usage, incentives, and production from the Bikram coal mine.

At the current market price, the stock trades at ~6.5x FY28E EV/EBITDA, which is below its historical 3-year and 5-year median valuation multiples, limiting downside risk. However, meaningful re-rating is likely to depend on a sustained recovery in cement prices and margin expansion. Given the balanced risk-reward profile, it is appropriate to **Hold** existing positions as near-term volatility is anticipated until pricing stabilizes and monsoon demand becomes clearer in September–October2026.

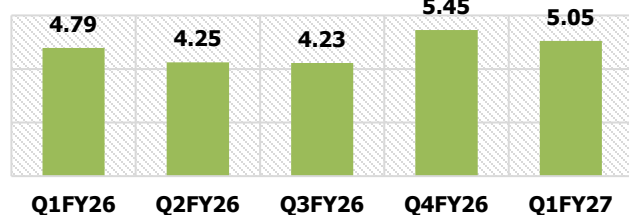
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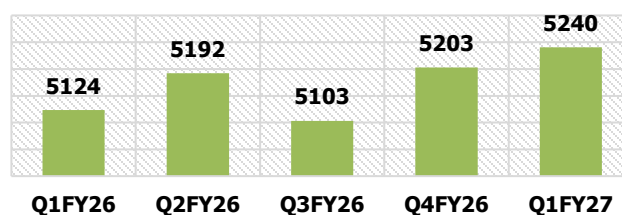
View - **Hold**

Story in Charts

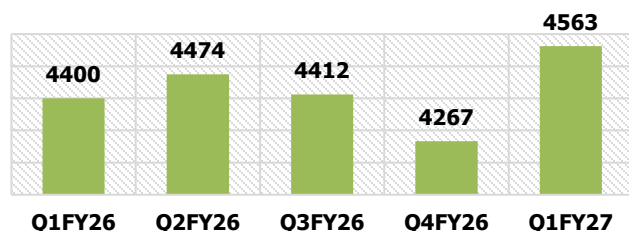
Volumes (MMT)



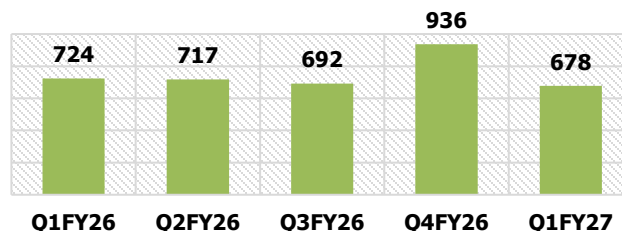
Realisation/tonne



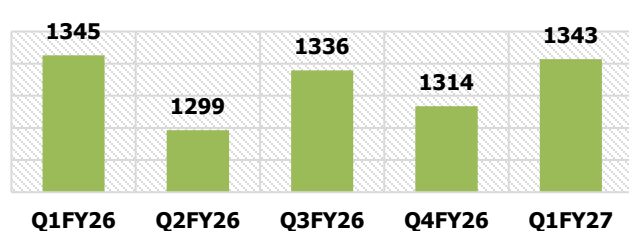
Cost/tonne



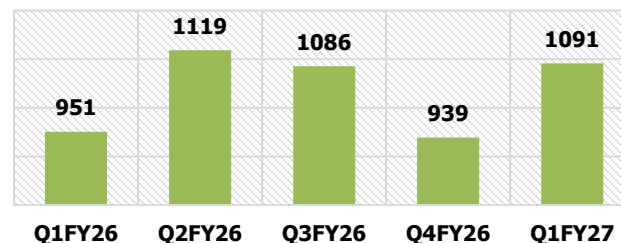
EBITDA/tonne



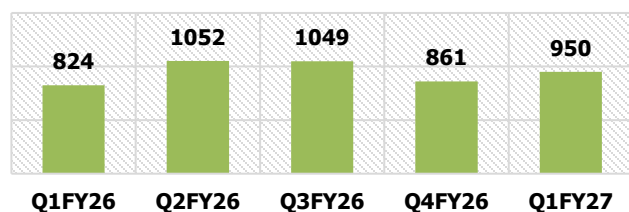
Freight/tonne



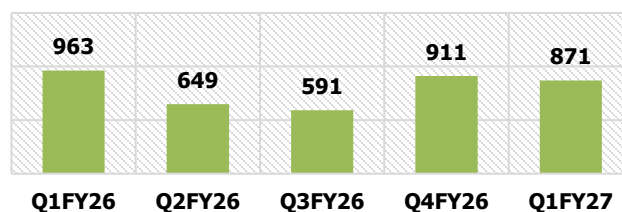
Other expenses/tonne



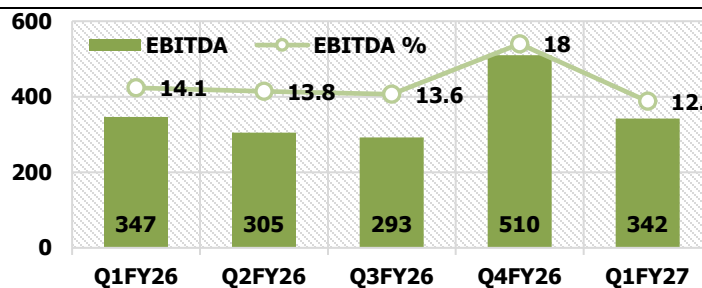
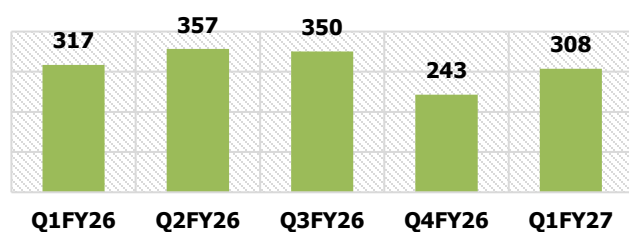
Energy Cost/tonne



RM/tonne



Employee Cost/tonne



Source - Company, Way2wealth Research

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View – **Hold**
Important Ratios

Particulars	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26	FY25	YoY
Debt Equity Ratio (in times)	0.46	0.49	(6)	0.51	(10)	0.51	0.56	(9)
Debt Service Coverage Ratio (in times)	1.31	1.01	30	4.54	(71)	1.73	1.22	42
Interest Service Coverage Ratio (in times)	5.43	5.35	1	9.32	(42)	5.92	3.9	52
Debenture Redemtion Reserve is in Crs)	9	16.51	(45)	9	0	9	16.51	(45)
Net Worth (in Crs)	6,485	6,138	6	6,238	4	6,238	5,892	6
Net Profit/{Loss} After Tax (in Crs)	115.73	119.57	(3)	295	(61)	558	295	89
Basic and Diluted Earnings Per Share (FV 10/-)	15.03	15.53	(3)	38.28	(61)	72.41	38.34	89
Current Ratio (in times)	1.27	1.1	15	1.26	1	1.26	1.09	16
Long Term Debt to Working Capital (in times)	2.36	4.02	(41)	2.35	0	2.35	3.74	(37)
Current Liability Ratio (in times)	0.37	0.36	3	0.37	0	0.37	0.37	0
Total Debts to Total Assets (in times)	0.2	0.21	(5)	0.22	(9)	0.22	0.23	(4)
Debtors Turnover (in times)	25.19	19.97	26	26.98	(7)	29.03	24.09	21
Inventory Turnover (in times)	9.16	9.55	(4)	9.76	(6)	9.19	9.41	(2)
Operating Margin (in %)	13.12%	14.29%	(117)	18.43%	(531)	15.28%	13.40%	188
Net Profit Margin (in %)	4.44%	4.93%	(49)	10.64%	(620)	5.86%	3.25%	261

Source – Company, Way2wealth Research

Financial Highlights

(₹ crs)								
Particulars	Q1FY27	Q1FY26	YoY	Q4FY26	QoQ	FY26	FY25	YoY
Net Sales	2646	2454	8	2836	(7)	9656	9214	5
Expenses	2304	2107	9	2326	(1)	8201	7997	3
EBITDA	342	347	(1)	510	(33)	1454	1217	19
EBITDA %	12.9	14.1	(120) bps	18.0	(506) bps	15.1	13.2	185 bps
Other Income	23	32	(28)	39	(41)	117	98	19
Interest	67	71	(5)	62	9	264	327	(19)
Depreciation	142	131	9	134	6	532	572	(7)
PBT	156	177	(12)	353	(56)	782	416	88
Tax	40	58	(31)	86	(53)	211	83	155
Adjusted PAT	116	120	(3)	295	(61)	558	295	89
EPS(₹)	15.0	15.5	(3)	38.3	(61)	72.4	38.3	89

Source: Company, Way2wealth Research

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Disclosure of Interest Statement: Birla Corporation Ltd.as on July 29th, 2026

Name of the Security	Birla Corporation Ltd.
Name of the analyst	Dhananjay Kansara
Analysts' ownership of any stock related to the information contained	NIL
Financial Interest	
Analyst :	No
Analyst's Relative : Yes / No	No
Analyst's Associate/Firm : Yes/No	No
Conflict of Interest	No
Receipt of Compensation	No
Way2Wealth ownership of any stock related to the information contained	NIL
Broking relationship with company covered	NIL
Investment Banking relationship with company covered	NIL

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